



December 10, 2008

Jason Kleid, LLC
12370 Arbor Lakes Pkwy North
Maple Grove, MN, 55369

Dear Jason,

I wanted to convey my thanks for the services you have provided our company as well as myself over the last eight years. It began with Track Selling when I was a Key Accounts Sales Manager, and then as I progressed within our company I utilized your services for a variety of assignments including executive coaching for myself. You have been very helpful to me and my sales team, and I know many of our other departments both domestic and overseas, have also benefited greatly from your services.

The executive coaching sessions have been especially helpful for me. They provide me a "safe haven" to discuss issues that normally are difficult to discuss with co-workers. I find these sessions help me distill what seem like overly complex problems down to their root causes, so then we can begin the process of resolution. I think your input is so effective because of your familiarity with our company and people. We can speak much more in specifics rather than generalities as we develop strategies and action plans.

Also, the coaching sessions have allowed me to better understand and practice techniques to be a more effective leader, communicate vision, handle obstacles, improve group dynamics, and obtain more personal satisfaction from my job.

Thank you for your expert advice and assistance. Please feel free to use me as a reference for anyone considering your services.

Very best regards,


Amato Spagnoletti
Vice President – Sales
Chart Industries