

Client Resource Bank

Knowledgeable, Collaborative, Committed

...transnational network of consultants averaging 15+ years of experience in Change Management, Human Resources, Lean and Six Sigma, Sales, Leadership Development and Executive Coaching, including:

Jason Kleid – Partner
Sales Strategist, Facilitator & Executive Coach



Jason has worked with companies in many industries in the U.S. in addition to Asia and Europe.

A combination of 35+ years in sales, creating 3 businesses along with the ability to teach and experience as a coach, all contribute to capturing the attention of his audience for a greater learning experience.

Whether in a one-on-one coaching relationship, group facilitation, or giving a speech, Jason connects with his audience.

He has been quoted in the Minneapolis Star Tribune, published in trade journals, written a white paper on the sales process for Techtexil Symposium North America and continues to publish articles teaching communication in columns for his clients' newsletters. His certifications include: Emotional Intelligence Certified Mentor, CPBA, CPMA, CPHDA, CPEQA, CTSSI, EQCoach

Rajesh Tedla – Partner
CLO & Executive Coach



Rajesh is a respected and recognized executive and leader in the Change Management, Leadership Development, Six Sigma and Executive Coaching fields, Rajesh Tedla has more than 23 years experience as a practitioner and consultant.

He served as an Sr. VP for a division of fortune 10 company. He holds BSME, MSIT and MBA. His certifications include CPBA, CPVA, CPDA & CPTHDD.

Carl Nielson – Partner
OD Designer, & Executive Coach



Carl has over 20 years of experience in the field of strategic human capital management and organization development including leadership development, team and professional development, coaching and hiring for fit.

He served as an HR Director for a large law firm. His formal education includes a B.S. in Organizational Psychology. His certifications include: CPBA, CPMA, CPHDA

CONTACT US

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PARTNERS IN DEPTH

Rajesh Tedla

Enterprising, innovative, and collaborative fortune 10 senior executive and successful business consultant offering more than 20 years of visionary leadership, record of driving increased levels of operational excellence, productivity, profits and customer satisfaction including developing and coaching executives and future leaders.

Transformational strategist collaborating with C-level leadership on growth planning, operational excellence while repurposing human and physical resources to accommodate new organizational infrastructures. Experienced in domestic and international capacities within various sectors as a recognized authority in business/process transformation and lean six sigma at the Master Blackbelt/Quality Leader level.

Lean Six Sigma (DMAIC & DFSS, PDCA, Kaizen, VSM, Workout), Transformation Leaders Network™, Customer Loyalty (Net Promoter Score & VOC), Strategic Business Planning, Training and Talent Management, Change Management (CAP), Operational Excellence, P&L Leadership, Global Leadership, Executive & Staff Coaching, Financial Services, GE Work-Out, Manufacturing & Operations

Successfully designed and deployed world class Lean Six Sigma and Business Processes Re-engineering (BPR) solutions, delivering over \$52 million in productivity savings across multiple GE divisions. Led process re-engineering and ISO 9001 initiatives in manufacturing plants, achieving \$5.2 million savings at The Halex Corporation. Key catalyst in driving transportation and vendor finance growth initiatives, resulting in \$803 million in incremental sales volume across 3 P&Ls in GE. Trained, mentored and coached over 750 MBBs, BBs and GBs across 11 global P&Ls at GE, Led a massive sales force effectiveness lean six sigma project, resulting in \$168 million incremental sales volume. Executive coach and mentor to over a thousand leaders and staff members. Many are now in greater responsibilities in GE, Deloitte, CITI, Genpact, Dell, IBM, Microsoft, Sun Microsystems and other companies.

Carl Nielson

Carl has been recognized for his work in predictive selection, executive coaching, team development and high-potential identification.

Nielson served for 18+ years in management roles:

- IHRIM, Inc. (non-profit association management), Interim CEO
- Haynes and Boone (large regional law firm), Director, Human Resources
- Pepsico/Frito-Lay, Group Manager, Human Resources
- ARCO (acquired Allied-Signal/Union Texas Petroleum), Group Manager, Human Resources

Today, Carl's consulting practice addresses all areas of employee development, leadership development, hiring-for-fit and team effectiveness. In his spare time, Carl serves students in high school and college with career coaching with the Career Coaching for Students™ program which he authored. The program is now used throughout the United States and parts of Canada.

He holds a BS degree in Organization and Industrial Psychology and is a Certified Professional Behavioral Analyst, Certified Professional Values Analyst and Certified Professional TriMetrix® Analyst. He is also a certified facilitator of The Coaching Clinic™ for managers and supervisors.